

 **SHINWA CO.,LTD.**

(Security Code: 3447)

# FACT BOOK

## FY2022



Make it

# 財務ハイライト

## Consolidated Statements of Income ( I F R S )

【First half】

	(Million JPY)			
	FY 2019	FY 2020	FY 2021	FY 2022
Revenue	9,370	6,381	8,231	8,600
Operating profit	1,222	745	1,252	1,090
Profit before tax	1,186	711	1,217	1,048
Profit attributable to owners of parent	814	483	846	730
Operating margin to revenue	13.0%	11.7%	15.2%	12.7%
Profit attributable to owners of parent to revenue	8.7%	7.6%	10.3%	8.5%
EBITDA	1,551	1,058	1,522	1,397

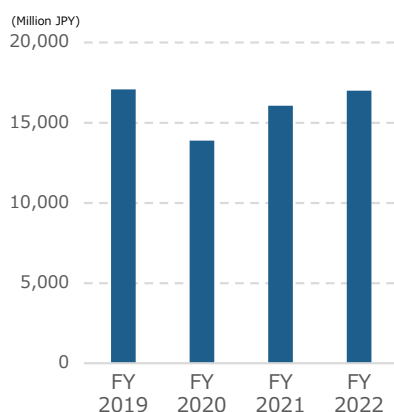
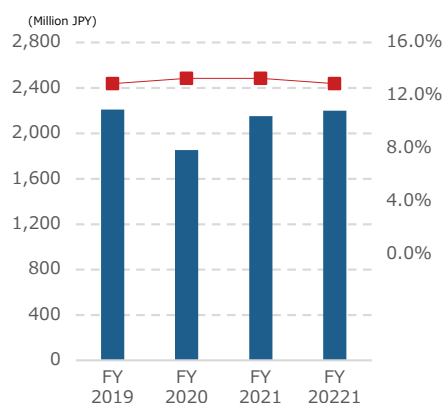
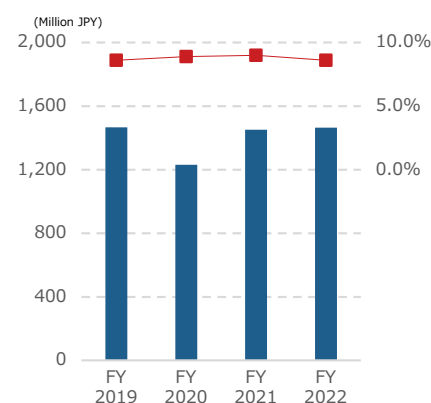
【Second half】

	(Million JPY)			
	FY 2019	FY 2020	FY 2021	FY 2022
Revenue	7,711	7,504	7,831	8,400
Operating profit	987	1,107	882	1,110
Profit before tax	952	1,072	846	1,072
Profit attributable to owners of parent	652	748	606	735
Operating margin to revenues	12.8%	14.8%	11.3%	13.2%
Profit attributable to owners of parent to revenue	8.5%	10.0%	7.7%	8.8%
EBITDA	1,325	1,408	1,167	1,485

【Full year】

	(Million JPY)			
	FY 2019	FY 2020	FY 2021	FY 2022
Revenue	17,081	13,885	16,063	17,000
Operating profit	2,210	1,853	2,135	2,200
Profit before tax	2,139	1,784	2,063	2,120
Profit attributable to owners of parent	1,467	1,231	1,452	1,465
Operating margin to revenues	12.9%	13.3%	13.3%	12.9%
Profit attributable to owners of parent to revenue	8.6%	8.9%	9.0%	8.6%
EBITDA	2,876	2,467	2,689	2,882

Revenue

Operating profit  
Operating margin to revenueProfit  
Profit attributable to owners  
of parent to revenue

## 【First half】

(Million JPY)

	FY 2019	FY 2020	FY 2021	FY 2022
Temporary Materials Division	8,064	5,436	6,422	6,420
Wedge binding type scaffolding	5,015	2,913	3,928	—
Next generation scaffolding	1,172	973	1,012	—
Other temporary materials	1,876	1,548	1,482	—
Distribution Equipment Division	1,305	945	1,808	2,180

## 【Second half】

(Million JPY)

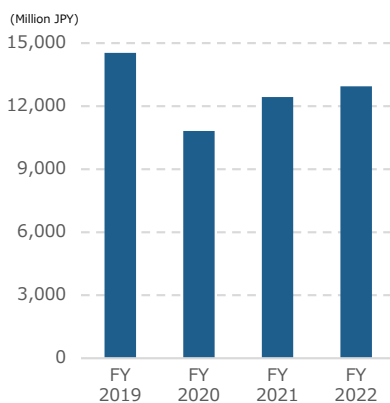
	FY 2019	FY 2020	FY 2021	FY 2022
Temporary Materials Division	6,480	5,382	6,003	6,530
Wedge binding type scaffolding	3,733	2,907	3,483	—
Next generation scaffolding	988	824	1,208	—
Other temporary materials	1,758	1,650	1,311	—
Distribution Equipment Division	1,230	2,121	1,829	1,870

## 【Full year】

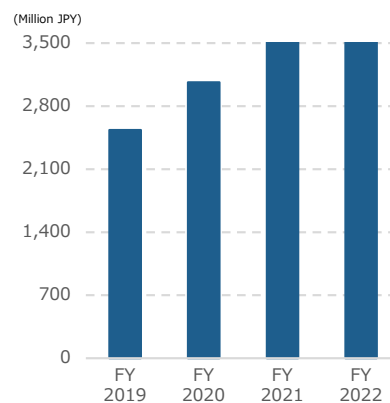
(Million JPY)

	FY 2019	FY 2020	FY 2021	FY 2022
Temporary Materials Division	14,544	10,818	12,425	12,950
Wedge binding type scaffolding	8,748	5,821	7,411	—
Next generation scaffolding	2,160	1,798	2,220	—
Other temporary materials	3,635	3,199	2,793	—
Distribution Equipment Division	2,536	3,066	3,637	4,050

Sales of Temporary Materials Division

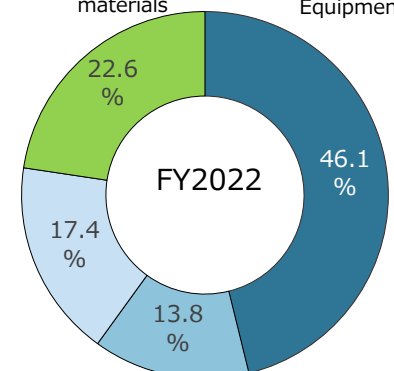


Sales of Distribution Equipment Division



Sales composition ratio by products

- Wedge binding type scaffolding
- Next generation scaffolding
- Other temporary materials
- Distribution Equipment

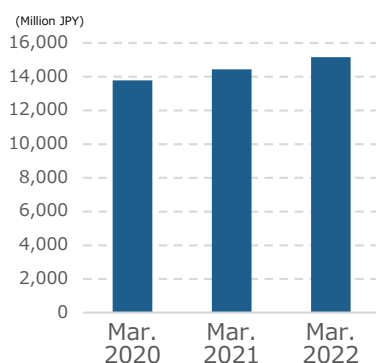


## 財務ハイライト

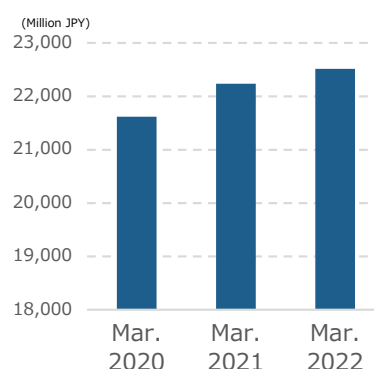
## Consolidated Statement of Financial Position (IFRS)

	As of Mar. 31, 2020	As of Mar. 31, 2021	(Million JPY) As of Mar. 31, 2022
Total assets	21,620	22,236	22,515
Current assets	8,345	9,290	9,081
Cash and cash equivalents	3,120	4,738	3,460
Trade and other receivables	2,777	3,006	2,759
Inventories	2,405	1,483	2,467
Other current assets	42	62	393
Non-current assets	13,274	12,945	13,434
Property, plant and equipment	2,370	2,054	2,450
Right-of-use assets	353	380	324
Goodwill	9,221	9,221	9,221
Intangible assets	1,258	1,237	1,371
Other non-current assets	71	51	66
Total liabilities and equity	21,620	22,236	22,515
Total non-current liabilities	7,832	7,793	7,357
Current liabilities	2,018	2,428	3,552
Trade and other payables	739	803	1,192
Borrowings	495	581	1,622
Income taxes payable	432	593	416
Other current liabilities	350	450	320
Non-current liabilities	5,814	5,364	3,804
Borrowings	5,202	4,717	3,234
Provisions	45	45	45
Other non-current liabilities	565	601	524
Total equity	13,788	14,443	15,158
Share capital	150	153	153
Capital surplus	6,951	6,969	6,919
Retained earnings	6,640	7,252	8,211
Treasury shares	—	—	△ 163
Other components of equity	△ 1	4	9
Total equity attributable to owners of pare	13,740	14,379	15,130
Non-controlling interests	47	63	27

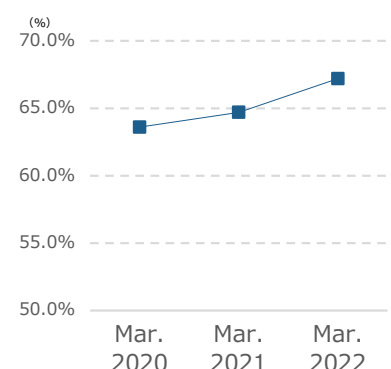
Total equity



Total assets



Equity ratio

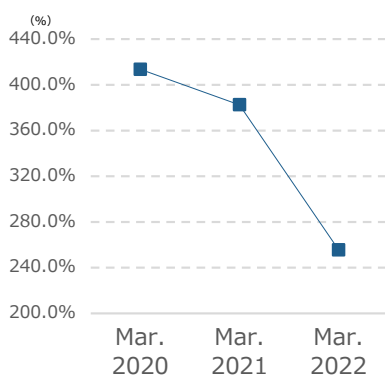


	As of Mar. 31, 2020	As of Mar. 31, 2021	As of Mar. 31, 2022
Equity ratio	63.6%	64.7%	67.2%
Current ratio	413.5%	382.5%	255.6%
Fixed asset ratio	96.6%	90.0%	88.8%
Creditors equity to total assets	56.8%	54.0%	48.5%
Net Debt (Million JPY)	2,577	560	1,397
Debt/Equity ratio (times)	57.0%	0.54	0.49

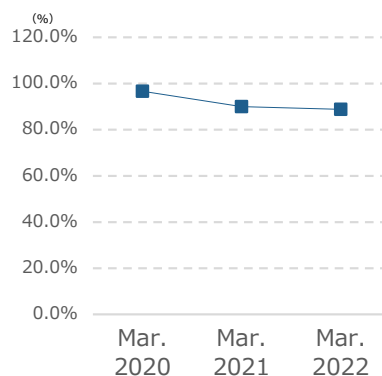
## Consolidated Statements of Cash Flow (IFRS)

	FY 2019	FY 2020	(Million JPY) FY 2021
C/F from operating activities	3,121	2,892	835
C/F from investing activities	△ 515	△ 181	△ 817
Free cash flows	2,606	2,711	18
C/F from financing activities	△ 1,227	△ 1,104	△ 1,306
Cash and cash equivalents at end of period	3,120	4,738	3,460

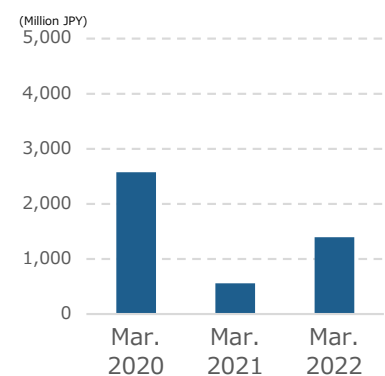
Current ratio



Fixed asset ratio

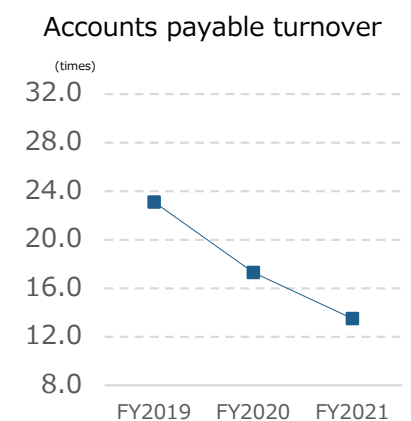
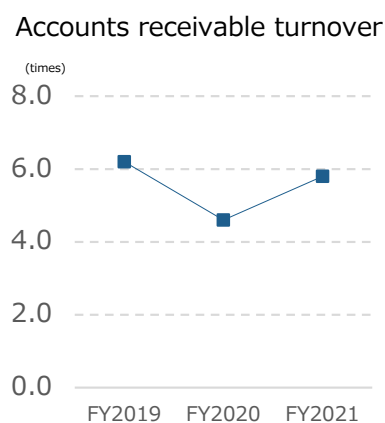
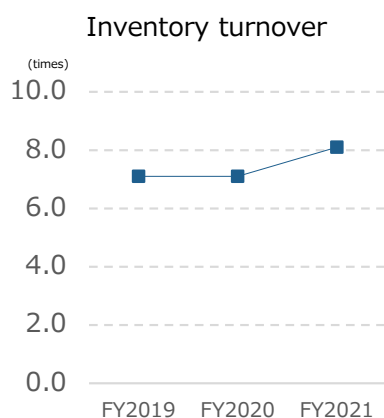
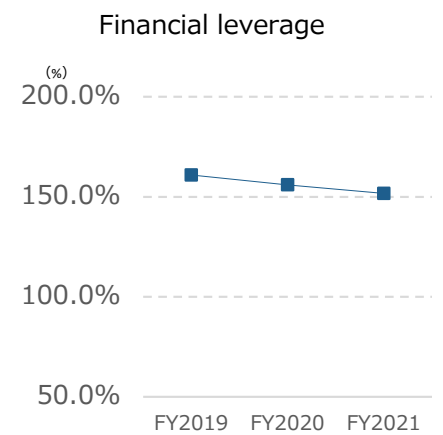
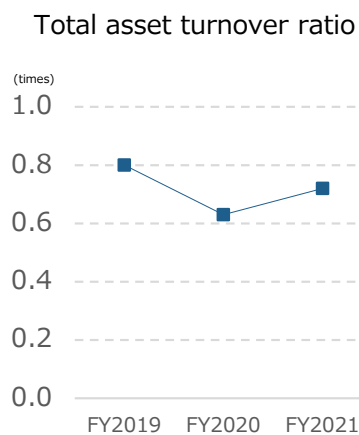
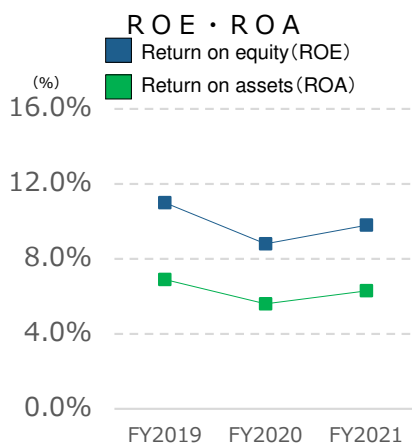


Net debt



# Financial Indicators

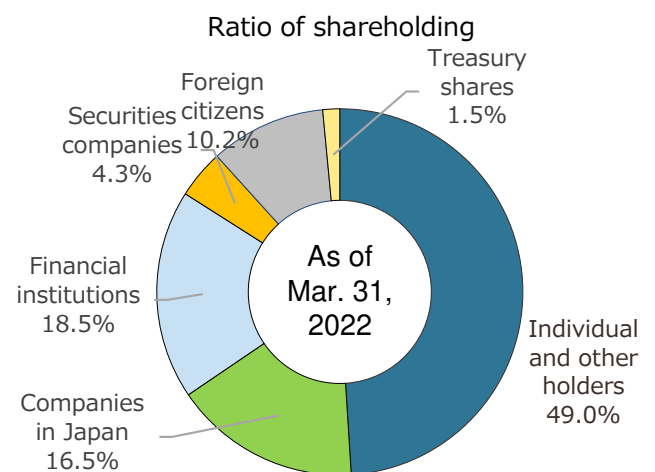
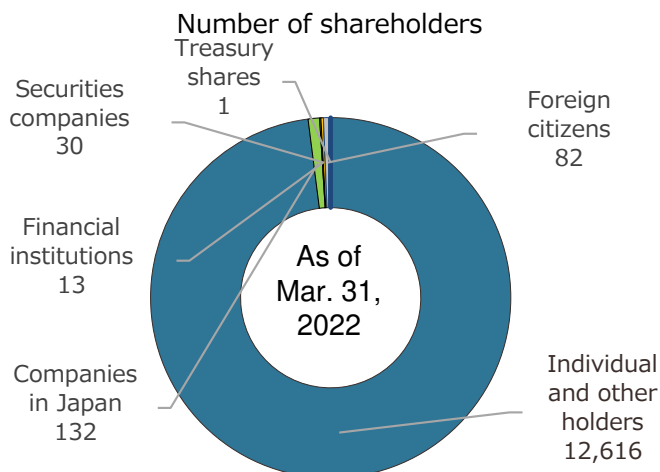
	FY2019	FY2020	FY2021
Capital expenditures(Million JPY)	576	228	812
Depreciation(Million JPY)	674	655	546
Number of employees(Consolidated)	161	175	169
Return on equity (ROE)	11.0%	8.8%	9.8%
Return on asset (ROA)	6.9%	5.7%	6.3%
Ratio of profit attributable to owners of pa	8.6%	8.9%	9.0%
Total asset turnover ratio(times)	0.80	0.63	0.72
Financial leverage	160.9%	156.0%	151.7%
Inventory turnover(times)	7.1	7.1	8.1
Accounts receivable turnover(times)	6.2	4.6	5.8
Accounts payable turnover (times)	23.1	17.3	13.5
Inventory rotation days (days)	51.2	51.1	44.9
Accounts receivable days (days)	59.3	79.0	62.7
Accounts payable turnover (days)	15.8	21.1	27.1
Book value per share (JPY) (BPS)	975.26	1,019.59	1,088.87
Earnings per share (JPY) (EPS)	104.85	87.42	105.36
Dividend per Share (JPY)	44.00	35.00	43.00
Dividend payout ratio	42.0%	40.0%	40.8%



# Shareholder Composition

Number of shareholders (people)	As of Mar. 31, 2020	As of Mar. 31, 2021	As of Mar. 31, 2022
Total	11,836	11,952	12,874
Individual and other holders	11,606	11,695	12,616
Companies in Japan	132	131	132
Financial institutions	17	15	13
Securities companies	29	32	30
National government and local public entities	-	-	-
Foreign citizens	52	79	82
Treasury shares			1

Number of shares (1,000 shares)	As of Mar. 31, 2020	As of Mar. 31, 2021	As of Mar. 31, 2022
Total	14,089	14,103	14,103
Individual and other holders	5,848	6,274	6,917
Companies in Japan	2,214	2,308	2,324
Financial institutions	2,680	2,623	2,604
Securities companies	584	826	604
National government and local public entities	-	-	-
Foreign citizens	2,761	2,070	1,444
Treasury shares			207



# Market Information

## 【Construction investments】

	FY2017	FY2018	FY2019	FY2020
Quick Estimate of Construction Investment (100 million JPY)	522,889	524,243	539,235	532,719
New construction works (100 million JPY)	407,901	429,629	557,787	528,188
Maintenance/Repair works (100 million JPY)	164,163	167,882	228,718	228,401
New houses (100 million JPY)	121,120	120,442	158,646	150,683
Reformed houses (100 million JPY)	30,161	30,065	45,758	43,865

Source: Ministry of Land, Infrastructure, Transport and Tourism "Quick Estimate of Construction Investment", "Statistics on Construction Undertaken"

## 【Market rates of raw materials】

	FY2018	FY2019	FY2020	FY2021
Zinc (yen/kg)	353.7	313.3	309.4	419.7

Source: Mitsui Mining & Smelting Co., Ltd.

	FY2018	FY2019	FY2020	FY2021
Scrap iron (yen/kg)	33.1	24.0	29.1	51.9
Deformed steel bar (yen/kg)	72.2	69.8	68.3	90.7
H section steel (yen/kg)	88.0	86.9	79.8	103.7

Source: Japan Iron And Steel Recycling Institute

	Y2018	Y2019	Y2020	Y2021
Coking coal (1,000 yen/ton)	17.48	16.27	11.54	20.94

Source: Trade Statistics of Japan

### <Formula>

- Operating margin to revenue (%) = Operating profit / Revenue
- Profit to revenue (%) = Profit / Revenue
- EBITDA (Million JPY) = Operating profit + Other expense - Other income + Depreciation and amortization
- Equity ratio (%) = Total equity / Total liabilities and equity
- Current ratio (%) = Current asset / Current liabilities
- Fixed asset ratio (%) = Non-current liabilities / Total equity
- Creditors equity to total assets (%) = Total liabilities / Total equity
- Net Debt (Million JPY) = Borrowings - Cash and cash equivalents
- Debt / Equity ratio (times) = Total liabilities / Total equity
- Return on equity = Profit / Average of total equity at the beginning and end of fiscal year
- Return on assets = Profit / Average of total assets at the beginning and end of fiscal year
- Ratio of net profit (%) = Profit / Revenue
- Total asset turnover ratio (times) = Revenue / Average of total assets at the beginning and end of fiscal year
- Financial leverage (%) = Average of total assets at beginning and end of fiscal year / Average of total equity at beginning and end of fiscal year
- Inventory turnover (times) = Revenue / Average of inventory at the beginning and end of fiscal year
- Accounts receivable turnover (times) = Revenue / Trade and other receivables
- Accounts payable turnover (times) = Revenue / Trade and other payables
- Inventory rotation days (days) = Average of inventory at the beginning and end of fiscal year / Revenue
- Accounts receivable days (days) = Average of trade and other receivables at the beginning and end of fiscal year / Revenue
- Accounts payable turnover (days) = Average of trade and other payables at the beginning and end of fiscal year / Revenue
- Book value per share (JPY) = Total equity / Weighed average shares
- Earnings per share (JPY) = Profit / Weighed average shares
- Dividend payout ratio (%) = Cash dividends / Profit



# Company Profile

## Company outline

Name	Shinwa Co., Ltd.	
Establishment	August 2014 (Founded in August 1979)	
Capital	153 million yen	
Address	30-7 Hiratacho Bushigawa, Kaizu-shi, Gifu 503-0311 Japan	
Stock exchange listing	Tokyo Standard Market and Nagoya Premier Market	
Code number	3447	
Sales offices		
【Domestic】	Tokyo Branch	1-11, Sakuma-cho, Kanda, Chiyoda-ku, Tokyo
	Osaka Branch	1-23-101, Esaka-cho, Suita-shi, Osaka
	Nagoya Office	2-2-24, Nishiki, Naka-ku, Nagoya-shi, Aichi
	Satte Office	4-5-8, Higashi, Satte-shi, Saitama
	Fukuoka Branch	228-3, Ino, Umi-machi, Kasuya-gun, Fukuoka
	Nagasaki Branch	1910-12, Kuyama-machi, Isahaya-shi, Nagasaki
【Overseas】	GUANGDONGNISSHIN-CHUANGFU ADVANCED CONSTRUCTION MATERIALS CO., LTD.	No.168-5, North of Yangda Road, Lunjiao, Shunde, Foshan, Guangdong, China
Equipment Center	Tsuchikura Equipment Center	478, Aza Ehigashi, Tsuchikura, Hirata-cho, Kaizu-shi, Gifu
	Sugito Equipment Center	39, Hirotonuma, Sugito-cho, Kitakatsushika-gun, Saitama
	Yokohama Equipment Center	2120, Kozukue-cho, Kohoku-ku, Yokohama, Kanagawa
	Kansai Equipment Center	157-1, Nakagawara-cho, Ikeda-shi, Osaka
	Kumamoto Equipment Center	1519-1, Aza Higashita, Kikko, Ueki-machi, Kita-ku, Kumamoto-shi, Kumamoto
Plant	Tsuchikura Plant	478, Aza Ehigashi, Tsuchikura, Hirata-cho, Kaizu-shi, Gifu

## History of Legal Personhood

Sep. 1977	Shinwa Shoten opened in Hashima-shi, Gifu, to manufacture and sell temporary materials
Aug. 1979	Shinwa Shoten incorporated to establish Shinwa Co., Ltd.
Feb. 2004	SBI Partners Co., Ltd. absorbs and merges with Shinwa Co., Ltd. through the acquisition of all shares that the founder of Shinwa holds in his company. SBI Partners Co., Ltd. then changes its name to Shinwa Co., Ltd.
Aug. 2006	Cosmetics Global Holdings Japan Co., Ltd. absorbs and merges with Shinwa Co., Ltd. and then changes its name to Shinwa Co., Ltd.
Apr. 2015	River Holdings Co., Ltd. absorbs and merges with its subsidiary ex-Shinwa Co., Ltd. and then changes its name to Shinwa Co., Ltd.

## History of Business

Sep. 1977	Shinwa Shoten opened in Hashima-shi, Gifu, to manufacture and sell temporary materials
Dec. 2003	Sale of logistics equipment to auto manufacturers begun to enter into the logistics equipment business
Aug. 2007	Shinwa Service Co., Ltd. (Umi-machi, Kasuya-gun, Fukuoka) made a wholly owned subsidiary through stock transfer
May 2016	Manufacture and sale of next-generation scaffolding "SPS (Silent Power System)" begun
Mar. 2018	Listed on the Second Section of the Tokyo Stock Exchange
Jun. 2018	Listed on the Second Section of the Nagoya Stock Exchange
Mar. 2019	Listed on the First Section of the Tokyo Stock Exchange and Nagoya Stock Exchange
Oct. 2019	Shinwa Service Co., Ltd. (a wholly owned subsidiary) absorbed and merged with
Nov. 2019	GUANGDONGNISSHIN-CHUANGFU ADVANCED CONSTRUCTION MATERIALS CO., LTD. established

## Contact Information

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