

 **SHINWA CO.,LTD.**

(Security Code: 3447)

FACT BOOK

FY2022



Make it

財務ハイライト

Consolidated Statements of Income (I F R S)

【First half】

	FY 2020	FY 2021	FY 2022	FY 2023
Revenue	6,381	8,231	8,909	7,332
Operating profit	745	1,252	1,113	695
Profit before fax	711	1,217	1,077	668
Profit attributable to owners of parent	483	846	744	460
Operating margin to revenue	11.7%	15.2%	12.5%	9.5%
Profit attributable to owners of parent to revenue	7.6%	10.3%	8.4%	6.3%
EBITDA	1,058	1,522	1,426	-

(Million JPY)

【Second half】

	FY 2020	FY 2021	FY 2022	FY 2023
Revenue	7,504	7,831	5,848	7,768
Operating profit	1,107	882	388	676
Profit before fax	1,072	846	357	649
Profit attributable to owners of parent	748	606	263	447
Operating margin to revenues	14.8%	11.3%	6.6%	8.7%
Profit attributable to owners of parent to revenue	10.0%	7.7%	4.5%	5.8%
EBITDA	1,408	1,167	711	-

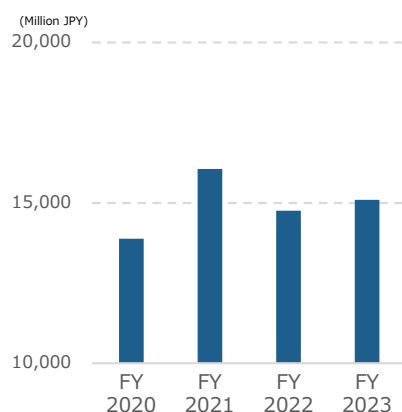
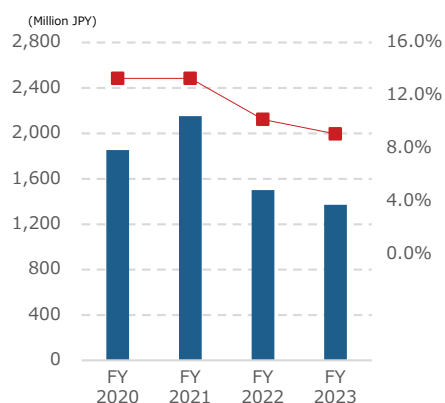
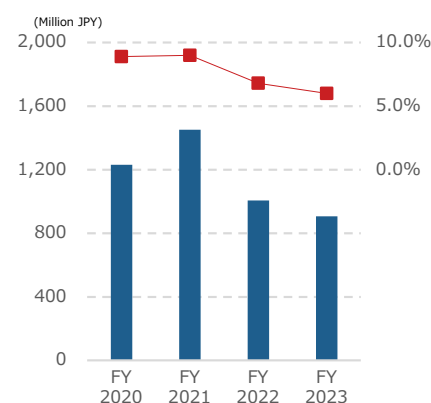
(Million JPY)

【Full year】

	FY 2020	FY 2021	FY 2022	FY 2023
Revenue	13,885	16,063	14,757	15,100
Operating profit	1,853	2,135	1,501	1,371
Profit before fax	1,784	2,063	1,434	1,317
Profit attributable to owners of parent	1,231	1,452	1,007	907
Operating margin to revenues	13.3%	13.3%	10.2%	9.1%
Profit attributable to owners of parent to revenue	8.9%	9.0%	6.8%	6.0%
EBITDA	2,467	2,689	2,137	-

(Million JPY)

Revenue

Operating profit
Operating margin to revenueProfit
Profit attributable to owners of parent to revenue

【First half】

(Million JPY)

	FY 2020	FY 2021	FY 2022	FY 2023
Temporary Materials Division	5,436	6,422	6,165	5,340
Wedge binding type scaffolding	2,913	3,928	3,883	—
Next generation scaffolding	973	1,012	880	—
Other temporary materials	1,548	1,482	1,401	—
Distribution Equipment Division	945	1,808	2,743	1,991

【Second half】

(Million JPY)

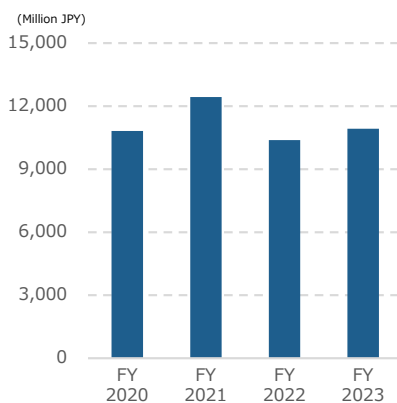
	FY 2020	FY 2021	FY 2022	FY 2023
Temporary Materials Division	5,382	6,003	4,226	5,584
Wedge binding type scaffolding	2,907	3,483	1,982	—
Next generation scaffolding	824	1,208	833	—
Other temporary materials	1,650	1,311	1,410	—
Distribution Equipment Division	2,121	1,829	1,621	2,183

【Full year】

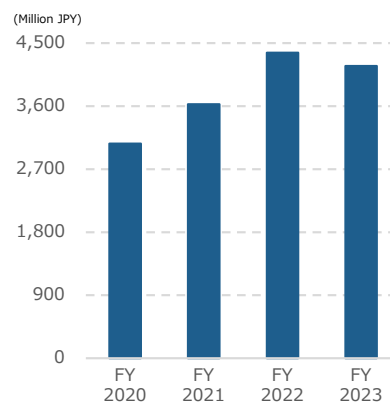
(Million JPY)

	FY 2020	FY 2021	FY 2022	FY 2023
Temporary Materials Division	10,818	12,425	10,391	10,924
Wedge binding type scaffolding	5,821	7,411	5,866	—
Next generation scaffolding	1,798	2,220	1,713	—
Other temporary materials	3,199	2,793	2,811	—
Distribution Equipment Division	3,066	3,637	4,365	4,175

Sales of Temporary Materials Division

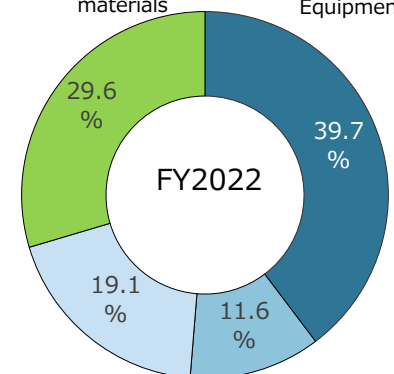


Sales of Distribution Equipment Division



Sales composition ratio by products

- Wedge binding type scaffolding
- Next generation scaffolding
- Other temporary materials
- Distribution Equipment

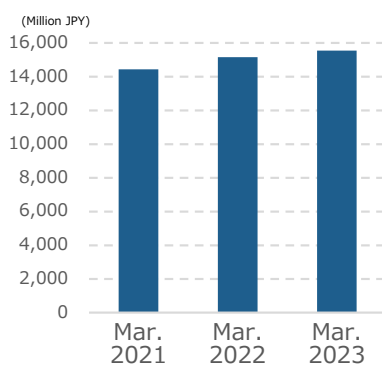


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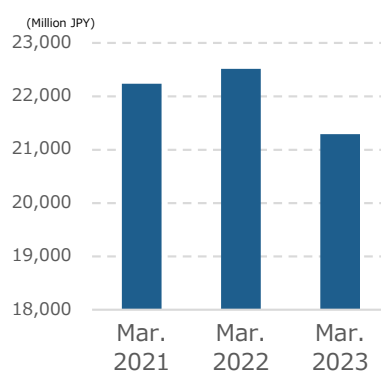
Consolidated Statement of Financial Position (IFRS)

	As of Mar. 31, 2021	As of Mar. 31, 2022	As of Mar. 31, 2023
(Million JPY)			
Total assets	22,236	22,515	21,294
Current assets	9,290	9,081	7,962
Cash and cash equivalents	4,738	3,460	2,063
Trade and other receivables	3,006	2,759	2,450
Inventories	1,483	2,467	3,406
Other current assets	62	393	41
Non-current assets	12,945	13,434	13,332
Property, plant and equipment	2,054	2,450	2,403
Right-of-use assets	380	324	240
Goodwill	9,221	9,221	9,221
Intangible assets	1,237	1,371	1,387
Other non-current assets	51	66	79
Total liabilities and equity	22,236	22,515	21,294
Total non-current liabilities	7,793	7,357	5,742
Current liabilities	2,428	3,552	5,241
Trade and other payables	803	1,192	664
Borrowings	581	1,622	4,242
Income taxes payable	593	416	122
Other current liabilities	450	320	212
Non-current liabilities	5,364	3,804	501
Borrowings	4,717	3,234	–
Provisions	45	45	45
Other non-current liabilities	601	524	455
Total equity	14,443	15,158	15,552
Share capital	153	153	153
Capital surplus	6,969	6,919	6,918
Retained earnings	7,252	8,211	8,621
Treasury shares	–	△ 163	△ 151
Other components of equity	4	9	3
Total equity attributable to owners of pare	14,379	15,130	15,545
Non-controlling interests	63	27	6

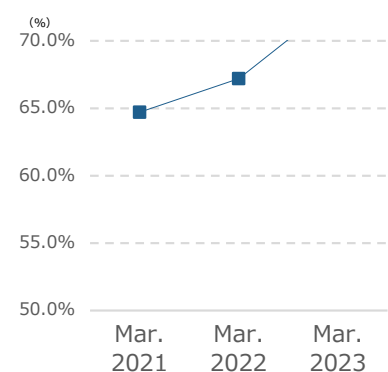
Total equity



Total assets



Equity ratio

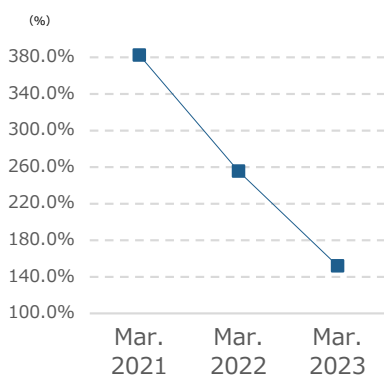


	As of Mar. 31, 2021	As of Mar. 31, 2022	As of Mar. 31, 2022
Equity ratio	64.7%	67.2%	73.0%
Current ratio	382.5%	255.6%	151.9%
Fixed asset ratio	90.0%	88.8%	85.8%
Creditors equity to total assets	54.0%	48.5%	36.9%
Net Debt (Million JPY)	560	1,397	2,178
Debt/Equity ratio (times)	0.54	0.49	0.37

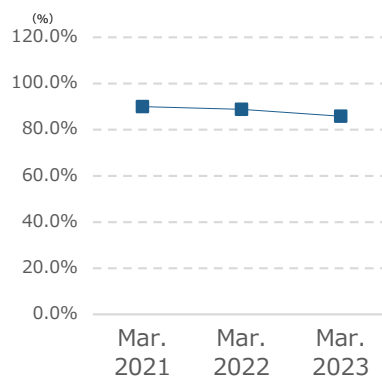
Consolidated Statements of Cash Flow (IFRS)

	FY 2020	FY 2021	(Million JPY) FY 2022
C/F from operating activities	2,892	835	686
C/F from investing activities	△ 181	△ 817	△ 659
Free cash flows	2,711	18	26
C/F from financing activities	△ 1,104	△ 1,306	△ 1,424
Cash and cash equivalents at end of period	4,738	3,460	2,063

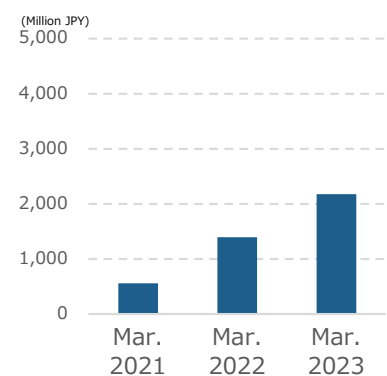
Current ratio



Fixed asset ratio

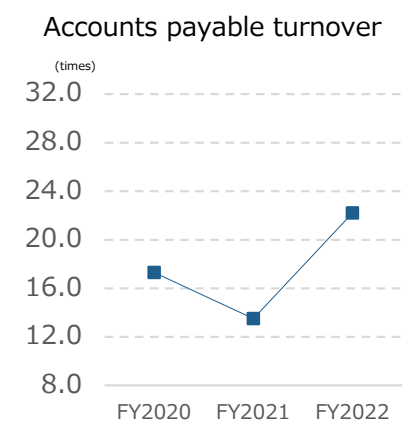
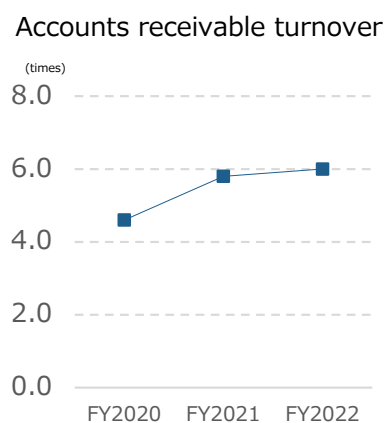
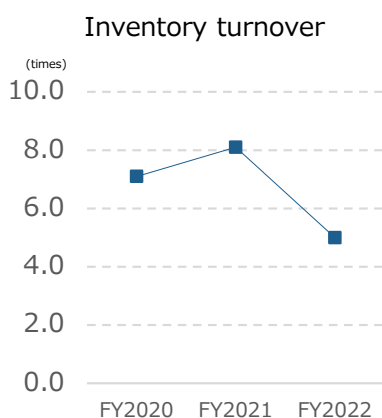
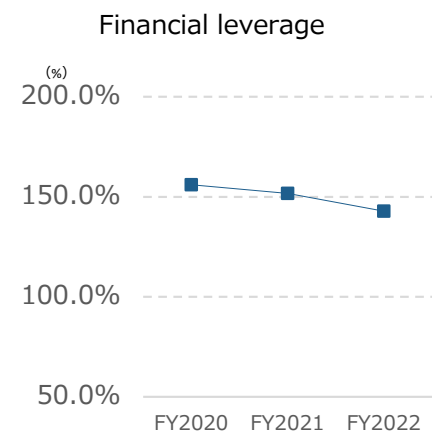
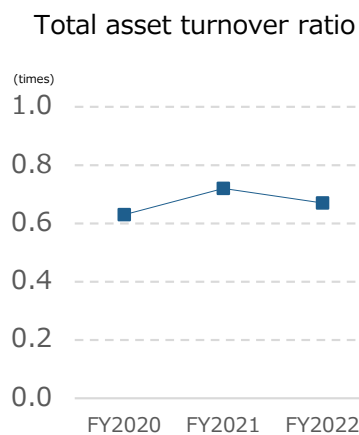
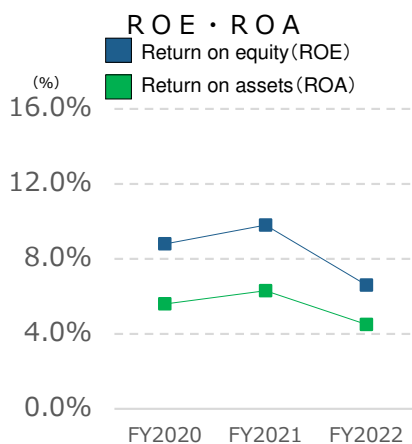


Net debt



Financial Indicators

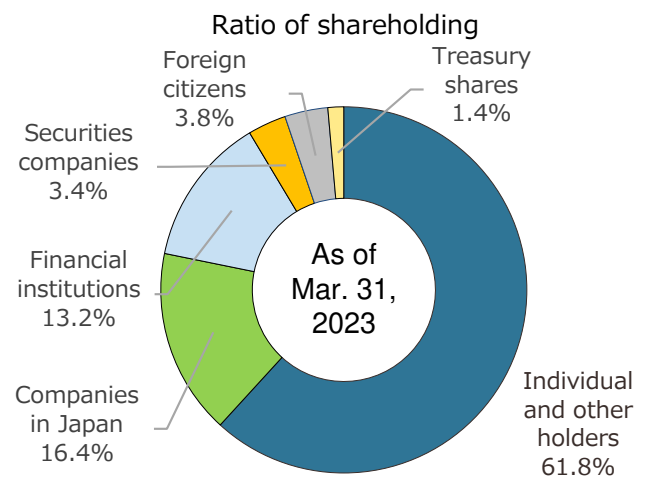
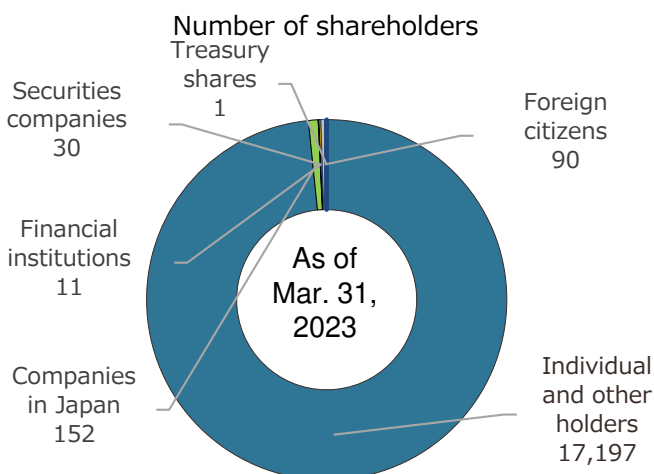
	FY2020	FY2021	FY2022
Capital expenditures(Million JPY)	228	812	668
Depreciation(Million JPY)	655	546	597
Number of employees(Consolidated)	175	171	179
Return on equity (ROE)	8.8%	9.8%	6.6%
Return on asset (ROA)	5.7%	6.3%	4.5%
Ratio of profit attributable to owners of pa	8.9%	9.0%	6.8%
Total asset turnover ratio(times)	0.63	0.72	0.67
Financial leverage	156.0%	151.7%	142.8%
Inventory turnover(times)	7.1	8.1	5.0
Accounts receivable turnover(times)	4.6	5.8	6.0
Accounts payable turnover (times)	17.3	13.5	22.2
Inventory rotation days (days)	51.1	44.9	72.6
Accounts receivable days (days)	79.0	62.7	60.6
Accounts payable turnover (days)	21.1	27.1	16.4
Book value per share (JPY) (BPS)	1,019.59	1,088.87	1,117.56
Earnings per share (JPY) (EPS)	87.42	105.36	72.49
Dividend per Share (JPY)	35.00	43.00	32.00
Dividend payout ratio	40.0%	40.8%	44.1%



Shareholder Composition

Number of shareholders (people)	As of Mar. 31, 2021	As of Mar. 31, 2022	As of Mar. 31, 2023
Total	11,952	12,874	17,481
Individual and other holders	11,695	12,616	17,197
Companies in Japan	131	132	152
Financial institutions	15	13	11
Securities companies	32	30	30
National government and local public entities	-	-	-
Foreign citizens	79	82	90
Treasury shares		1	1

Number of shares (1,000 shares)	As of Mar. 31, 2021	As of Mar. 31, 2022	As of Mar. 31, 2023
Total	14,103	14,103	14,103
Individual and other holders	6,274	6,917	8,717
Companies in Japan	2,308	2,324	2,310
Financial institutions	2,623	2,604	1,867
Securities companies	826	604	474
National government and local public entities	-	-	-
Foreign citizens	2,070	1,444	539
Treasury shares		207	192



Market Information

【Construction investments】

	FY2018	FY2019	FY2020	FY2021
Quick Estimate of Construction Investment (100 million JPY)	523,021	528,433	519,845	519,379
New construction works (100 million JPY)	429,629	557,787	528,188	531,550
Maintenance/Repair works (100 million JPY)	167,882	228,718	228,401	235,822
New houses (100 million JPY)	120,442	158,646	150,683	146,888
Reformed houses (100 million JPY)	30,065	45,758	43,865	47,505

Source: Ministry of Land, Infrastructure, Transport and Tourism "Quick Estimate of Construction Investment", "Statistics on Construction Undertaken"

【Market rates of raw materials】

	FY2019	FY2020	FY2021	FY2022
Zinc (yen/kg)	313.3	309.4	419.7	503.8

Source: Mitsui Mining & Smelting Co., Ltd.

	FY2019	FY2020	FY2021	FY2022
Scrap iron (yen/kg)	24.0	29.1	51.9	50.5
Deformed steel bar (yen/kg)	69.8	68.3	90.7	114.3
H section steel (yen/kg)	86.9	79.8	103.7	123.8

Source: Japan Iron And Steel Recycling Institute

	FY2019	FY2020	FY2021	FY2022
Coking coal (1,000 yen/ton)	16.27	11.54	15.92	43.45

Source: Trade Statistics of Japan

<Formula>

- Operating margin to revenue (%) = Operating profit / Revenue
- Profit to revenue (%) = Profit / Revenue
- EBITDA (Million JPY) = Operating profit + Other expense - Other income + Depreciation and amortization
- Equity ratio (%) = Total equity / Total liabilities and equity
- Current ratio (%) = Current asset / Current liabilities
- Fixed asset ratio (%) = Non-current liabilities / Total equity
- Creditors equity to total assets (%) = Total liabilities / Total equity
- Net Debt (Million JPY) = Borrowings - Cash and cash equivalents
- Debt / Equity ratio (times) = Total liabilities / Total equity
- Return on equity = Profit / Average of total equity at the beginning and end of fiscal year
- Return on assets = Profit / Average of total assets at the beginning and end of fiscal year
- Ratio of net profit (%) = Profit / Revenue
- Total asset turnover ratio (times) = Revenue / Average of total assets at the beginning and end of fiscal year
- Financial leverage (%) = Average of total assets at beginning and end of fiscal year / Average of total equity at beginning and end of fiscal year
- Inventory turnover (times) = Revenue / Average of inventory at the beginning and end of fiscal year
- Accounts receivable turnover (times) = Revenue / Trade and other receivables
- Accounts payable turnover (times) = Revenue / Trade and other payables
- Inventory rotation days (days) = Average of inventory at the beginning and end of fiscal year / Revenue
- Accounts receivable days (days) = Average of trade and other receivables at the beginning and end of fiscal year / Revenue
- Accounts payable turnover (days) = Average of trade and other payables at the beginning and end of fiscal year / Revenue
- Book value per share (JPY) = Total equity / Weighed average shares
- Earnings per share (JPY) = Profit / Weighed average shares
- Dividend payout ratio (%) = Cash dividends / Profit

Company Profile

Company outline

Name	Shinwa Co., Ltd.	
Establishment	August 2014 (Founded in August 1979)	
Capital	153 million yen	
Address	30-7 Hiratacho Bushigawa, Kaizu-shi, Gifu 503-0311 Japan	
Stock exchange listing	Tokyo Standard Market and Nagoya Premier Market	
Code number	3447	
Sales offices [Domestic]	Tokyo Branch	1-11, Sakuma-cho, Kanda, Chiyoda-ku, Tokyo
	Osaka Branch	1-23-101, Esaka-cho, Suita-shi, Osaka
	Nagoya Office	2-2-24, Nishiki, Naka-ku, Nagoya-shi, Aichi
	Satte Office	4-5-8, Higashi, Satte-shi, Saitama
	Fukuoka Branch	228-3, Ino, Umi-machi, Kasuya-gun, Fukuoka
	Nagasaki Branch	1910-12, Kuyama-machi, Isahaya-shi, Nagasaki
[Overseas]	GUANGDONGNISSHIN-CHUANGFU ADVANCED CONSTRUCTION MATERIALS CO., LTD.	No.168-5, North of Yangda Road, Lunjiao, Shunde, Foshan, Guangdong, China
Equipment Center	Tsuchikura Equipment Center	478, Aza Ehigashi, Tsuchikura, Hirata-cho, Kaizu-shi, Gifu
	Sugito Equipment Center	39, Hirotonuma, Sugito-cho, Kitakatsushika-gun, Saitama
	Yokohama Equipment Center	2120, Kozukue-cho, Kohoku-ku, Yokohama, Kanagawa
	Kansai Equipment Center	157-1, Nakagawara-cho, Ikeda-shi, Osaka
	Kumamoto Equipment Center	1519-1, Aza Higashita, Kikko, Ueki-machi, Kita-ku, Kumamoto-shi, Kumamoto
Plant	Tsuchikura Plant	478, Aza Ehigashi, Tsuchikura, Hirata-cho, Kaizu-shi, Gifu

History of Legal Personhood

Sep. 1977	Shinwa Shoten opened in Hashima-shi, Gifu, to manufacture and sell temporary materials
Aug. 1979	Shinwa Shoten incorporated to establish Shinwa Co., Ltd.
Feb. 2004	SBI Partners Co., Ltd. absorbs and merges with Shinwa Co., Ltd. through the acquisition of all shares that the founder of Shinwa holds in his company. SBI Partners Co., Ltd. then changes its name to Shinwa Co., Ltd.
Aug. 2006	Cosmetics Global Holdings Japan Co., Ltd. absorbs and merges with Shinwa Co., Ltd. and then changes its name to Shinwa Co., Ltd.
Apr. 2015	River Holdings Co., Ltd. absorbs and merges with its subsidiary ex-Shinwa Co., Ltd. and then changes its name to Shinwa Co., Ltd.

History of Business

Sep. 1977	Shinwa Shoten opened in Hashima-shi, Gifu, to manufacture and sell temporary materials
Dec. 2003	Sale of logistics equipment to auto manufacturers begun to enter into the logistics equipment business
Aug. 2007	Shinwa Service Co., Ltd. (Umi-machi, Kasuya-gun, Fukuoka) made a wholly owned subsidiary through stock transfer
May 2016	Manufacture and sale of next-generation scaffolding "SPS (Silent Power System)" begun
Mar. 2018	Listed on the Second Section of the Tokyo Stock Exchange
Jun. 2018	Listed on the Second Section of the Nagoya Stock Exchange
Mar. 2019	Listed on the First Section of the Tokyo Stock Exchange and Nagoya Stock Exchange
Oct. 2019	Shinwa Service Co., Ltd. (a wholly owned subsidiary) absorbed and merged with
Nov. 2019	GUANGDONGNISSHIN-CHUANGFU ADVANCED CONSTRUCTION MATERIALS CO., LTD. established

Contact Information

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