

(Security Code: 3447)

# **FACT BOOK**

FY2024



### financial highlights

### Consolidated Statements of Income (IFRS)

(Million JPY)

	FY 2022	FY 2023	FY 2024	FY 2025 (F)
Revenue	8,909	6,621	8,542	8,800
Operating profit	1,113	520	871	880
Profit before fax	1,077	496	815	840
Profit attributable to owners of parent	744	339	530	550
Operating margin to revenue	12.5%	7.9%	10.2%	10.0%
Profit attributable to owners of parent to revenue	8.4%	5.1%	6.2%	6.3%
EBITDA	1,426	802	1,124	876

(Million JPY)

#### [Second half]

	FY 2022	FY 2023	FY 2024	FY 2025 (F)
Revenue	5,848	6,057	8,961	9,000
Operating profit	388	180	751	770
Profit before fax	357	156	683	680
Profit attributable to owners of parent	263	70	445	450
Operating margin to revenues	6.6%	3.0%	8.4%	8.6%
Profit attributable to owners of parent to revenue	4.5%	1.2%	5.0%	5.0%
EBITDA	711	509	1,114	-

(Million JPY)

#### [Full year]

FY 2022	FY 2023	FY 2024	FY 2025 (F)
14,757	12,678	17,503	17,800
1,501	700	1,622	1,650
1,434	652	1,498	1,520
1,007	409	975	1,000
10.2%	5.5%	9.3%	9.3%
6.8%	3.2%	5.6%	5.6%
2,137	1,311	2,238	2,161
	14,757 1,501 1,434 1,007 10.2% 6.8%	14,757     12,678       1,501     700       1,434     652       1,007     409       10.2%     5.5%       6.8%     3.2%	14,757     12,678     17,503       1,501     700     1,622       1,434     652     1,498       1,007     409     975       10.2%     5.5%     9.3%       6.8%     3.2%     5.6%

#### Revenue

(Million JPY)

20,000

15,000

10,000

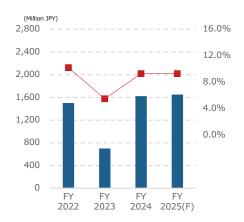
5,000

2022

2023

2024 2025(F)

### Operating profit Operating margin to revenue



# Profit Profit attributable to owners of parent to revenue



(Million JPY)

#### [First half]

	FY 2022	FY 2023	FY 2024	FY 2025 (F)
Temporary Materials Division	6,165	4,834	6,818	6,420
Wedge binding type scaffolding	3,883	2,465	2,776	_
Next generation scaffolding	880	979	852	_
Installation and rental services		564	2,178	_
Other temporary materials	1,401	751	708	_
Other		72	302	_
Distribution Equipment Division	2,743	1,787	1,724	2,379

(Million JPY)

(Million JPY)

4,764

#### [Second half]

	FY 2022	FY 2023	FY 2024	FY 2025 (F)
Temporary Materials Division	4,226	4,147	6,210	6,616
Wedge binding type scaffolding	1,982	2,505	2,142	-
Next generation scaffolding	833	455	313	_
Installation and rental services			2,765	-
Other temporary materials	1,410	608	660	-
Other			330	_
Distribution Equipment Division	1,621	1,910	2,750	2,384

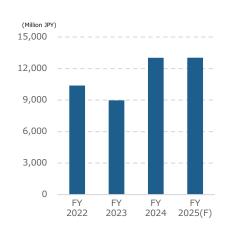
[Full year]

Distribution Equipment Division

	FY 2022	FY 2023	FY 2024	FY 2025 (F)
Temporary Materials Division	10,391	8,981	13,028	13,036
Wedge binding type scaffolding	5,866	4,970	4,918	_
Next generation scaffolding	1,713	1,434	1,165	_
Installation and rental services			4,943	_
Other temporary materials	2,811	1,359	1,368	_
Other			632	_

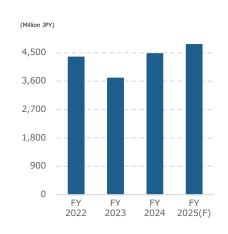
3,697





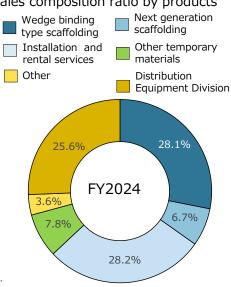
#### Sales of Distribution Equipment Division

4,365



#### Sales composition ratio by products

4,474



## financial highlights

### **Consolidated Statement of Financial Position (IFRS)**

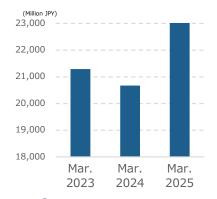
(Million JPY)

	As of Mar. 31, 2023	As of Mar. 31, 2024	As of Mar. 31, 2025
Total assets	21,294	20,675	29,967
Current assets	7,962	7,291	9,876
Cash and cash equivalents	2,063	1,843	2,908
Trade and other receivables	2,450	2,225	4,410
Inventories	3,406	3,182	2,439
Other current assets	41	39	118
Non-current assets	13,332	13,384	20,090
Property, plant and equipment	2,403	2,488	5,163
Right-of-use assets	240	204	993
Goodwill	9,221	9,221	12,264
Intangible assets	1,387	1,352	1,438
Other non-current assets	79	117	230
Total liabilities and equity	21,294	20,675	29,967
Total non-current liabilities	5,742	5,357	14,121
Current liabilities	5,241	2,943	6,693
Trade and other payables	664	1,045	1,603
Borrowings	4,242	1,490	4,589
Income taxes payable	122	59	127
Other current liabilities	212	347	372
Non-current liabilities	501	2,413	7,427
Borrowings	_	1,963	5,897
Provisions	45	44	101
Other non-current liabilities	455	405	1,428
Total equity	15,552	15,318	15,846
Share capital	153	153	153
Capital surplus	6,918	6,918	6,930
Retained earnings	8,621	8,363	8,885
Treasury shares	△ 151	<u> </u>	△ 137
Other conponents of equity	3	22	10
Total equity attributable to owners of par	e 15,545	15,310	15,841
Non-controlling interests	6	8	5

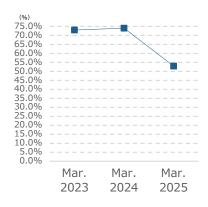


#### 

#### Total assets



#### Equity ratio

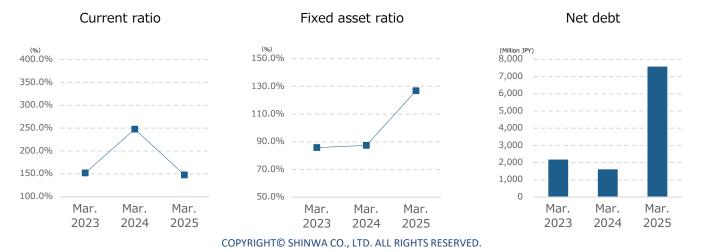


	As of Mar. 31, 2023	As of Mar. 31, 2024	As of Mar. 31, 2025
Equity ratio	73.0%	74.0%	52.9%
Current ratio	151.9%	247.7%	147.6%
Fixed asset ratio	85.8%	87.4%	126.8%
Creditors equity to total assets	36.9%	35.0%	89.1%
Net Debt (Million JPY)	2,178	1,611	7,578
Debt/Equity ratio (times)	0.37	0.35	0.89

### Consolidated Statements of Cash Flow (IFRS)

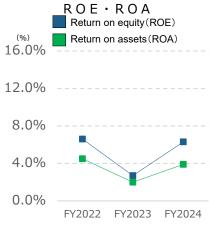
(Million JPY)

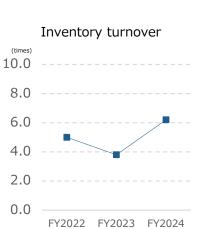
	FY 2022	FY 2023	FY 2024 2Q
C/F from operating activities	686	1,973	848
C/F from investing activities	△ 659	△ 626	△ 4,318
Free cash flows	26	1,347	△ 3,469
C/F from financing activities	△ 1,424	△ 1,569	4,536
Cash and cash equivalents	2,063	1,843	2,908
at end of period	2,003		2,908



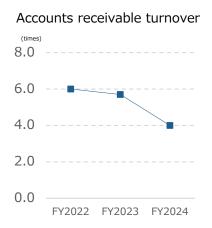
### **Financial Indicators**

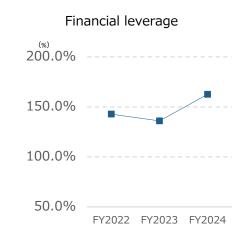
1	FY2022	FY2023	FY2025
Capital expenditures(Million JPY)	668	626	1,668
Depreciation(Million JPY)	597	592	583
Number of employees	179	171	183
Return on equity(ROE)	6.6%	2.7%	6.3%
Return on asset (ROA)	4.6%	2.0%	3.9%
Ratio of profit attributable to owners of pare	6.8%	3.2%	5.6%
Total asset turnover ratio(times)	0.67	0.60	0.69
Financial leverage	142.8%	136.0%	162.6%
Inventory turnover(times)	5.0	3.8	6.2
Accounts receivable turnover(times)	6.0	5.7	4.0
Accounts payable turnover (times)	22.2	12.1	10.9
Inventory rotation days (days)	72.6	94.9	58.6
Accounts receivable days (days)	60.6	64.1	92.0
Accounts payable turnover (days)	16.4	30.1	33.4
Book value per share (JPY) (BPS)	1,117.56	1,100.69	1,137.85
Earnings per share(JPY)(EPS)	72.49	29.46	70.17
Dividend per Share (JPY)	32.00	32.00	32.00
Dividend payout ratio	44.1%	108.6%	45.6%

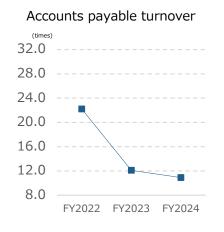








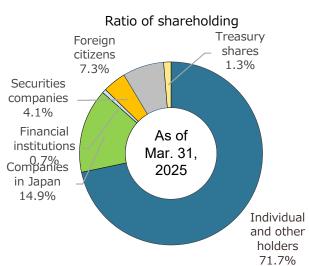




## **Shareholder Composition**

	A (M 24 2022		A (M 24 2025
Number of shareholders (people)	As of Mar. 31, 2023	As of Mar. 31, 2024	As of Mar. 31, 2025
Total	17,481	15,803	15,106
Individual and other holders	17,197	15,533	14,838
Companies in Japan	152	139	135
Financial institutions	11	9	4
Securities companies	30	27	25
National government and local public			
entities	_	_	_
Foreign citizens	90	94	103
1 oreign citizens	1	1	1
Treasury shares	1		-
	As of Mar. 31, 2023	As of Mar. 31, 2024	As of Mar. 31, 2025
Treasury shares			As of Mar. 31, 2025 14,103
Treasury shares  Number of shares (1,000 shares)	As of Mar. 31, 2023	As of Mar. 31, 2024	
Treasury shares  Number of shares (1,000 shares)  Total	As of Mar. 31, 2023 14,103	As of Mar. 31, 2024 14,103	14,103
Treasury shares  Number of shares (1,000 shares)  Total  Individual and other holders	As of Mar. 31, 2023 14,103 8,717	As of Mar. 31, 2024 14,103 9,473	14,103 10,105
Treasury shares  Number of shares (1,000 shares)  Total  Individual and other holders  Companies in Japan	As of Mar. 31, 2023 14,103 8,717 2,310	As of Mar. 31, 2024 14,103 9,473 2,173	14,103 10,105 2,098
Treasury shares  Number of shares (1,000 shares)  Total  Individual and other holders  Companies in Japan  Financial institutions	As of Mar. 31, 2023 14,103 8,717 2,310 1,867	As of Mar. 31, 2024 14,103 9,473 2,173 1,246	14,103 10,105 2,098 104
Treasury shares  Number of shares (1,000 shares)  Total  Individual and other holders  Companies in Japan  Financial institutions  Securities companies	As of Mar. 31, 2023 14,103 8,717 2,310 1,867	As of Mar. 31, 2024 14,103 9,473 2,173 1,246	14,103 10,105 2,098 104
Treasury shares  Number of shares (1,000 shares)  Total  Individual and other holders  Companies in Japan  Financial institutions  Securities companies  National government and local public	As of Mar. 31, 2023 14,103 8,717 2,310 1,867	As of Mar. 31, 2024 14,103 9,473 2,173 1,246	14,103 10,105 2,098 104
Treasury shares  Number of shares (1,000 shares)  Total Individual and other holders Companies in Japan Financial institutions Securities companies National government and local public entities	As of Mar. 31, 2023 14,103 8,717 2,310 1,867 474	As of Mar. 31, 2024 14,103 9,473 2,173 1,246 241	14,103 10,105 2,098 104 578





### **Market Information**

#### [Construction investments]

#### [Construction investments]

	FY2020	FY2021	FY2022	FY2023
New construction works (100 million JPY)	528,188	542,266	572,289	611,439
Inside: New houses (100 million JPY)	150,683	151,736	160,363	169,047
Maintenance/Repair works (100 million JPY)	228,401	242,335	252,877	288,323
Inside:Reformed houses (100 million JPY)	43,865	49,684	51,029	62,087

Source: Ministry of Land, Infrastructure, Transport and Tourism "Quick Estimate of Construction Investment", "Statistics on Construction Undertaken"

#### [Market rates of raw materials]

	FY2021	FY2022	FY2023	FY2024
Zinc (yen/kg)	419.7	503.8	417.9	498.0

Source: Mitsui Mining & Smelting Co., Ltd.

	FY2021	FY2022	FY2023	FY2024
Scrap iron (yen/kg)	51.9	50.5	49.4	43.8

Source: Japan Iron And Steel Recycling Institute

	FY2021	FY2022	FY2023	FY2024
Coking coal (1,000 yen/ton)	15.92	43.45	36.68	31.25
Carres Tuede Chatistics of James				

Source: Trade Statistics of Japan

#### <Formula>

- Operating margin to revenue (%) = Operating profit / Revenue
- Profit to revenue (%) = Profit / Revenue
- EBITDA (Million JPY) = Operating profit + Other expense Other income + Depreciation and amortization
- Equity ratio (%) = Total equity / Total liabilities and equity
- Current ratio (%) = Current asset / Current liabilities
- Fixed asset ratio (%) = Non-current liabilities / Total equity
- Creditors equity to total assets (%) = Total liabilities / Total equity
- Net Debt (Million JPY) = Borrowings Cash and cash equivalents
- Debt / Equity ratio (times) = Total liabilities / Total equity
- Return on equity = Profit / Average of total equity at the beginning and end of fiscal year
- Return on assets = Profit / Average of total assets at the beginning and end of fiscal year
- Ratio of net profit (%) = Profit / Revenue
- Total asset turnover ratio (times) = Revenue / Average of total assets at the beginning and end of fiscal year

- Financial leverage (%) = Average of total assets at beginning and end of fiscal year / Average of total equity at beginning and end of fiscal year
- Inventory turnover (times) = Revenue / Average of inventory at the beginning and end of fiscal year
- · Accounts receivable turnover (times) = Revenue / Trade and other receivables
- Accounts payable turnover (times) = Revenue / Trade and other payables
- Inventory rotation days (days) = Average of inventory at the beginning and end of fiscal year / Revenue
- Accounts receivable days (days) = Average of trade and other receivables at the beginning and end of fiscal year / Revenue
- Accounts payable turnover (days) = Average of trade and other payables at the beginning and end of fiscal year / Revenue
- Book value per share (JPY) = Total equity / Weighed average shares
- Earnings per share(JPY) = Profit / Weighed average shares
- Dividend payout ratio (%) = Cash dividends / Profit

## **Company Profile**

### **Company outline**

Name	Shinwa Co., Ltd.			
Establishment	August 2014 (Founded in August 1979)			
Capital	153 million yen			
Address	30-7 Hiratacho Bushigawa, Kaizu-sh	30-7 Hiratacho Bushigawa, Kaizu-shi, Gifu 503-0311 Japan		
Stock exchange listing	The Standard Market of Tokyo Stock Exchange and the Premier Market of the Nagoya Stock Exchange			
Code number	3447			
Sales offices ·				
Equipment Center	Tokyo Branch	1-11, Sakuma-cho, Kanda, Chiyoda-ku, Tokyo		
	Osaka Branch	1-23-101, Esaka-cho, Suita-shi, Osaka1		
	Nagoya Office	2-2-24, Nishiki, Naka-ku, Nagoya-shi, Aichi		
	Satte Office	4-5-8, Higashi, Satte-shi, Saitama		
	Fukuoka Branch	228-3, Ino, Umi-machi, Kasuya-gun, Fukuoka		
	Nagasaki Branch	1910-12, Kuyama-machi, Isahaya-shi, Nagasaki		
	Tsuchikura Equipment Center	478, Aza Ehigashi, Tsuchikura, Hirata-cho, Kaizu- shi, Gifu		
	Sugito Equipment Center	39, Hirotonuma, Sugito-cho, Kitakatsushika-gun, Saitama		
	Sagamihara Equipment Center	802-1, Hayamajima, Midori-ku, Sagamihara-shi, Kanagawa		
	Kansai Equipment Center	157-1, Nakagawara- cho, Ikeda-shi, Osaka		
Plant	Tsuchikura Plant	478, Aza Ehigashi, Tsuchikura, Hirata-cho, Kaizu-shi,Gifu		
Subsidiary • Related company	YAGUMI. Corporation	68-1 Tenno-nishi, Sotawariden, Kisogawa-cho, Ichinomiya-shi, Aichi		
	OHTORIKINZOKU KOGYO. Corporation	277,Tateno, Kaizu-cho, Kaizu City, Gifu Prefecture		
	GUANGDONGNISSHIN-CHUANGFU	No.168-5,North of Yangda Road, Lunjiao, Shunde,		
	ADVANCED CONSTRUCTION	Foshan, Guangdong, China		
	MATERIALS CO., LTD.			

History	of Legal	Person	hood
	OI ECGUI	C C	

History of Legal Personhood		History of Business	
Sep. 1977	Shinwa Shoten opened in Hashima-shi, Gifu, to manufacture and sell temporary materials	Sep. 1977	Shinwa Shoten opened in Hashima-shi, Gifu, to manufacture and sell temporary materials
Aug. 1979	Shinwa Shoten incorporated to establish Shinwa Co., Ltd.	Dec. 2003	Sale of logistics equipment to auto manufacturers begun to enter into the logistics equipment business
	SBI Partners Co., Ltd. absorbs and merges with Shinwa Co., Ltd. through the acquisition of all shares that the founder of Shinwa holds in his company. SBI Partners Co., Ltd. then changes its name to Shinwa Co., Ltd.	May 2016	Manufacture and sale of next-generation scaffolding "SPS (Silent Power System)" begun
Feb. 2004 sh		Mar. 2018	Listed on the Second Section of the Tokyo Stock Exchange
		Jun. 2018	Listed on the Second Section of the Nagoya Stock Exchange
Aug. 2006	Cosmetics Global Holdings Japan Co., Ltd. absorbs and merges with Shinwa Co., Ltd. and then changes its name to Shinwa Co., Ltd.	Mar. 2019	Listed on the First Section of the Tokyo Stock Exchange and Nagoya Stock Exchange
		Nov. 2019	Established Guandong Nisshin –chuang fu Advanced Construction Materials Co., Ltd.(joint company)
Apr. 2015	River Holdings Co., Ltd. absorbs and merges with its subsidiary ex-Shinwa Co., Ltd. and then changes its name to Shinwa Co., Ltd.	Apr. 2024	Acquired shares of Major scaffolding construction company (Yagumi group)
		May.2025	Acquired shares of an aluminum sash processing and component processing

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company(OHTORIKINZOKU KOGYO)

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